

Ariel Property Advisors Hosts Coffee and Cap Rates Event, Examining Investment Trends in New York City Commercial Real Estate



Speakers at Ariel Property Advisors' Coffee & Cap Rates: (from left to right) Thomas Beauford, Partnership Development Manager for Legal Outreach; Tamika Edwards, Executive Director of Legal Outreach, Eli S. Weiss, Principal - Joy Construction; Tell Metzger, SVP, Equity Investments - Community Preservation Corporation; Brendan McBride, Senior Development Director - Gilbane Development Company; Shimon Shkury, President and Founder of Ariel Property Advisors; and Ralph Bumbaca, Regional President – Metro New York for TD Bank, which hosted the event. Photo by Marko Tatarac

New York, NY – February 6, 2025 - Over 200 New York City real estate professionals attended Ariel Property Advisors' (Ariel) latest Coffee and Cap Rates event, **Investment Trends in New York City's CRE Market**, featuring a networking breakfast, market presentation and panel discussion. TD Bank hosted the February 5th event in its conference center at One Vanderbilt.

Shimon Shkury, President and Founder of Ariel Property Advisors, opened the program with an overview of New York City's investment sales market, highlighting key insights from the firm's newly released end-of-year 2024 research reports. He concluded his remarks with an optimistic outlook for 2025.

Ralph Bumbaca, Regional President – Metro New York for TD Bank, moderated the panel of affordable housing experts: Eli S. Weiss Principal, Joy Construction; Tell Metzger, SVP, Equity Investments, Community Preservation Corporation; and Brendan McBride, Senior Development Director, Gilbane Development Company. Each panelist shared their unique perspective on New York City's commercial real estate market, with a particular focus on new housing policies and opportunities in the affordable multifamily sector.

As with previous Coffee & Cap Rates, Ariel will be donating all proceeds to Legal Outreach, a nonprofit that helps young people from underserved New York communities gain admission to the country's most competitive colleges and universities.

The Coffee & Cap Rates series is a semi-annual program, and the next event will take place in July 2025. For more market information, please refer to Ariel's latest research reports covering the New York City market:

- Ariel Property Advisors' Multifamily Year in Review New York City 2024
- Manhattan 2024 Year-End Commercial Real Estate Trends
- Brooklyn 2024 Year-End Commercial Real Estate Trends
- Bronx 2024 Year-End Commercial Real Estate Trends
- Queens 2024 Year-End Commercial Real Estate Trends
- Northern Manhattan 2024 Year-End Commercial Real Estate Trends

About Ariel Property Advisors

Ariel Property Advisors is a New York City-based commercial real estate services and advisory company offering expertise in three core areas: Investment Sales, Capital Services and Research & Advisory. Our Investment Sales Group specializes in all major commercial asset types throughout the New York metropolitan area, the Capital Services Group provides clients nationwide with custom-tailored financing solutions and the Research & Advisory team delivers timely market reports, empowering both our professionals and clients. Additionally, our recent strategic partnership with GREA (Global Real Estate Advisors), a nationwide network of independent real estate investment services companies, further expands our reach and capabilities. To learn more, please visit us at arielpa.nyc.

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