

# RFR

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## **RFR Appoints Jay Dunn as Head of Equity Capital Markets**

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### **Accomplished Investment Professional Hired to Oversee Equity Capital Raising and Strategic Partnerships**

**NEW YORK – August 18, 2021** – RFR announced today it has appointed Jay Dunn as Head of Equity Capital Markets. Reporting to Aby Rosen and Michael Fuchs, Co-Founders and Principals of RFR, the newly created position solidifies the firm’s commitment to expanding its relationships with both institutional and family office investors. Mr. Dunn will oversee equity capital raising, joint ventures and strategic partnerships for the firm’s commercial, residential, hotel, and retail properties located in select domestic markets including New York City, Miami, San Francisco, and Seattle as well as other major European cities.



“Jay has a remarkable track record in real estate finance and equity capital markets,” said Rosen. “We remain focused on investing in top-tier talent, and I’m extremely confident in Jay’s ability to expand RFR’s investor base and source equity capital to fuel the continued growth of our portfolio.”

Over his career, Mr. Dunn has completed \$45 billion in transactions. Prior to RFR, he was Managing Director and Head of Capital Markets for Alliance Partners HP, a private real estate investment and operating company targeting opportunistic and core-plus properties in the eastern and southern United States. At Alliance, he focused on acquisitions, recapitalizations and programmatic ventures, sourcing equity capital from private equity, family office and high net worth investors. Mr. Dunn also oversaw debt capital markets where he executed property and structured financings with banks, insurance companies, debt funds and conduit lenders. Prior to Alliance, Mr. Dunn held roles within real estate private equity, investment banking and capital markets at Morgan Stanley, Gleacher & Company, and Jones Lang LaSalle.

“I’m excited to join RFR’s world class team and to leverage my real estate investment and private capital raising experience as we expand our footprint in the coastal gateway markets as well as in strategic growth markets,” said Dunn. “This is an iconic firm with a stellar track record spanning multiple market cycles. I

look forward to working closely with RFR's impressive list of current partners and to forging new investor relationships which will accelerate this next phase of the firm's growth."

About RFR

Based in New York City and Frankfurt, RFR is a privately held, vertically integrated real estate investment, development and management company with a core focus on select urban markets in the United States and Europe. Founded by Aby Rosen and Michael Fuchs in the early 1990s, the firm has been an active force in innovative property design, development and repositioning. Over the past three decades, RFR's portfolio has grown to more than 100 commercial, residential, hotel, and retail properties worldwide totaling 24 million square feet and featuring trophy properties such as the Seagram Building and Chrysler Building in New York.