

For Immediate Release

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Avison Young New Jersey Appoints Toni L. Casiano as Senior Vice President

Veteran real estate professional with over 30 years of experience joins expanding New Jersey brokerage

Morristown, New Jersey - The **New Jersey office of Avison Young** announced **Toni L. Casiano** has joined the firm as a Senior Vice President, specializing in transaction management and agency services. **Jeffrey L. Heller, Principal and Managing Director**, made the announcement.

Casiano has over 30 years of commercial real estate experience with a strong background in both corporate and landlord transaction services, lease negotiations and asset management services. She joins Avison Young after spending over two decades with publicly traded Mack Cali Realty Corporation where she most recently served as a Senior Vice President of Leasing for an office portfolio of over 11 million square feet.

“Toni brings a wealth of experience, market knowledge, and professionalism that will boost the already strong and accomplished office leasing team here in New Jersey,” said Heller. “We are excited to have Toni join Avison Young New Jersey and assist new and existing clients with customized occupier and landlord strategies that align with their long-term needs.”

“I’m thrilled to be joining Avison Young. The company’s collaborative culture, integrated services platform and investment in leading-edge industry technology really captured my attention,” Casiano said. “I look forward to tapping into Avison Young’s local and global presence to deliver top tier results to our clients.”

Casiano brings executive level experience in all aspects of strategic asset planning including new and built-to-suit development projects and the acquisition & disposition of properties. She has been a tenant and landlord representative for a diverse portfolio that includes office, industrial and retail properties and has closed more than 10 million square feet of commercial transactions throughout her career.

During her time at Mack Cali, Casiano oversaw the structure and negotiation of all lease and marketing transactions representing approximately 59% of company’s reported office sector. Earlier in her career, she also served as the Director of Leasing and Marketing for Paragon Associates, a private owner/developer and as a tenant broker with the Helmsley-Spear organization.

She attended the New York University School of Professional Studies where she focused on Asset Management and Montclair State University where she studied psychology. She is a Licensed New Jersey Real Estate Broker and has served on the Executive Leadership Committee for Mack-Cali Realty Corporation and the Commercial Real Estate Network Committee for the United Way. Casiano has been recognized in numerous commercial real estate publications and organizations and has served on the Board of Directors to Shelter Harbor Yacht Club, the Board of Trustees to Camp Speers, YMCA, and the Board of Directors to Meadowlands Overlook Condominium Association.

Avison Young creates real economic, social and environmental value as a global real estate advisor, powered by people. As a private company, our clients collaborate with an empowered partner who is invested in their success. Our integrated talent realizes the full potential of real estate by using global intelligence platforms that provide clients with insights and advantage. Together, we can create healthy, productive workplaces for employees, cities that are centers for prosperity for their citizens, and built spaces and places that create a net benefit to the economy, the environment and the community.

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Photo/headshot:

https://www.dropbox.com/s/qhflils6b6cjd2g/Toni%20Casiano_Headshot_web.jpg?dl=0