

**For Immediate Release**

**July 27, 2020**

**Avison Young named leasing agent for 900 Merchants Concourse in Westbury**

***New York City and Long Island offices for tri-state brokerage tapped to market 153,000-square-foot Long Island office property for lease***

**Westbury, NY** – The **New York City office of Avison Young, in collaboration with the firm’s Long Island office**, has been named exclusive leasing agent for **900 Merchants Concourse**, a four-story, 153,000-square-foot multi-tenant office building located in Westbury, Long Island.

A cross-office Avison Young team led by **Todd Korren, Principal in the New York City office**, along with **Ted Stratigos, Principal and Managing Director, and Amanda Gorozdi, Senior Associate, in the Long Island office**, will oversee leasing efforts for the property on behalf of its ownership, Vectra Management Group, and Hornig Capital Partners.

900 Merchants Concourse is the suburban solution for tenants seeking flexibility, safety and reliability as it boasts operable windows, desirable employee density and 100 percent backup emergency power for all tenants’ requirements due to its significant backup generator systems, a feature not found in most Long Island office buildings.

According to Korren, “Our Avison Young team was retained for 900 Merchants Concourse because of our extensive experience and ability to market to tenants throughout Long Island and New York City. Even before the dramatic shift in the office sector on account of the pandemic, we recognized an evolution towards regionalization and saw that many companies were establishing satellite offices closer to where employees live for cost savings, but more importantly as a recruitment and retention tool. We believe 900 Merchants Concourse is ideally suited to address this trend and our strategy of a collaboration between our New York City and Long Island offices will serve us well. We’re extremely excited to work with ownership to lease this fantastic building.”

Stratigos continued, “The attractive 900 Merchants Concourse office building is ideal for tenants looking to regionalize their operations or establish a headquarters presence in an immaculately run boutique building in a prime, centrally located Long Island location. This adaptable property is situated close to several major regional parkways as well as to numerous retail establishments, parks and restaurants.”

Currently space availabilities range from 2,000 square feet to over 10,000 square feet.

*Avison Young is the world’s fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its Principals. Founded in 1978, with legacies dating back more than 200 years, the company comprises thousands of real estate professionals in more than 100 offices around the world. The firm’s experts provide value-added, client-centric investment sales, leasing, advisory, management and financing services to clients across the office, retail, industrial, multi-family and hospitality sectors.*

---

*Avison Young is a 2020 winner of the Canada's Best Managed Companies Platinum Club designation, having retained its Best Managed designation for nine consecutive years.*

**[www.avisonyoung.com](http://www.avisonyoung.com)**

**Follow Avison Young**

**[Twitter \(News\)](#) | [Twitter \(Deals\)](#) | [Blog](#) | [LinkedIn](#) | [YouTube](#) | [Instagram](#)**

***For additional information/comment/photos:***

**Tom Nolan Great Ink, 212-741-2977 [tom@greatink.com](mailto:tom@greatink.com)**

**Gail Donovan, Avison Young, 212.230.5990, [gail.donovan@avisonyoung.com](mailto:gail.donovan@avisonyoung.com)**