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## **Eastern Union Funding Expands QTS Banking Team with Hiring of New Director of Banking Relations Sean Freedman**

**(Baltimore, Maryland – October 17, 2017)** - Eastern Union Funding, one of the most active commercial real estate mortgage brokerage firms in the nation, announced that Sean Freedman has joined the firm as Director of Banking Relations for their QTS (Quotes and Term Sheets) Banking Division.

To meet surging demand and assure the best service in the industry, Eastern Union funnels deals through a one-of-a-kind QTS Division, guaranteeing clients the best terms by having the QTS team initially process and follow-up on every deal, thereby advising lenders by knowing the appetites of every bank brokers deal with, company-wide.

Mr. Freedman, who, along with his team has managed a portfolio of multifamily, office and mixed-use properties for more than four years, will be managing the banking relationships QTS has established, as well as lead all future banking initiatives.

“Sean has the expertise, talent and meticulous attention to detail that will make him an essential member of the QTS Banking team at Eastern Union Funding, helping us build and maintain the necessary relationships we need to be able to service our clients to the fullest,” said Abraham Bergman, Eastern Union’s Managing Partner. “QTS has been the driving force in our company since its inception. We’ve had a record breaking summer at Eastern, followed by our best September in our history for origination, and are on track to hit \$4 billion in lending this year. The QTS department has been providing our brokers and clients with the connections and relationships needed to get deals done.”

Freedman, 31, has a strong professional background in commercial real estate, having begun his career in commercial real estate management. He was previously employed by RH Management, a division of Rhodium Capital Advisors. Freedman studied Real Estate Finance at NYU, resides in Baltimore, and will be working from the Eastern Union Maryland Office.

Freedman said he looks forward to joining the growing QTS team, working to expand Mid Atlantic and national relationships, while Aaron Kleiman remains focused on the current NYC metro relationships. “QTS provides essential tools and technology through the Eastern Union app as well as support to our bankers. I am honored to be spearheading the relationships in this unique banking division,” he said.

### **ABOUT EASTERN UNION FUNDING:**

As the most trusted commercial real estate mortgage brokerage firm in the U.S., Eastern Union closes an average of \$3.5 billion annually, with a market share far outpacing the industry. Working with over 100 lenders, we consistently close loans on multifamily, mixed-use, medical, single-tenant properties and properties in every category. To meet surging demand and assure the best service in the industry, Eastern Union funnels deals through a one-of-a-kind QTS (Quotes and Term Sheets) Division, guaranteeing our clients the absolute best terms by having the QTS team initially processing and following up every deal thereby advising lenders by knowing the appetites of **every bank** our brokers deal with, company-wide.