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FOR IMMEDIATE RELEASE

ENT and Allergy Associates Expands at Simone Development's Hutchinson Metro Center in the Bronx



(Bronx, NY – September 19, 2018) – <u>Simone Development Companies</u>, a full-service real estate investment company specializing in the acquisition and development of office, retail, industrial and healthcare properties in the New York tri-state area, announces the expansion of ENT and Allergy Associates LLP (ENTA) at the Hutchinson Metro Center in the Bronx. ENTA, one of the original tenants in the borough's premier office park, now occupies 11,935 square feet on two floors at 1200 Waters Place, one of five medical and office towers at the property.

This year marks ENT and Allergy Associates LLP's (ENTA) 20-year milestone since its inception. The practice, which was founded in 1998 when several independent physician groups merged, has become the nation's largest full-service otolaryngology and allergy practice, with 200+ otolaryngologists and

allergists and 115+ licensed audiologists. Every month, ENTA strives to exceed the needs of more than 80,000 patients in 42 tri-state locations. As business continues to grow, the company looks to expand its geographical footprint and expects to serve one million patients in 2019.

"ENT and Allergy Associates is extremely pleased to expand our Hutch Metro presence, which will include space for six additional exam rooms and a new audiology testing suite," said Robert Glazer, CEO of ENTA. "Our long-term relationship with Simone Development is a testament to the excellent property management and professionalism, and we look forward to continuing to grow together."

Not only has ENTA expanded its Bronx presence, but they recently opened a new 8,100 square-foot location at Simone Development's Boyce Thompson Center in Yonkers, adding to their Westchester locations that also include Simone's Purchase Professional Park.

"As one of our original tenants at the Hutch Metro Center, Simone Development is proud to have played a part in the growth of ENT Allergy and Associates over the past two decades," said James MacDonald, VP/Director of Leasing & Acquisitions_for Simone Development. "Our long-term relationships with leading health care service providers such as ENTA have played an important role in the growth of our own company, and we look forward to continuing these mutually beneficial relationships for years to come."

In 2019, several ENTA locations are slated to open in Central New Jersey and the practice is considering expansion into Western Connecticut and Northern New York, bolstering physician recruitment efforts, and also has plans for continued growth in existing regions.

"The last five years has been a period of time where the practice has made significant financial investments in clinical and business technology and analytics," said Glazer. "By the same token, we have invested in upgrading personnel and developing training programs for the continued education of our physicians and staff. These investments have truly helped to throttle our growth, as physicians and patients recognize the commitment we have to quality healthcare and patient access. ENTA is now well-positioned for further expansion in the region. I'm proud of the brand we have developed and the accomplishments we have made in all of our 20 years."

ENTA boasts the largest pool of board-certified and fellowship-trained physicians in the country, many of whom have been voted "Top Doctor" by leading publications. In the last three years alone, ENTA has added more than 30 doctors to its roster of clinicians – a mix of residents, fellows and seasoned practitioners. Beyond work in clinical locations, its medical experts make local community and global contributions, including support of local events, causes and organizations, as well as promoting health awareness initiatives and participating in medical missions abroad.

State-of-the-art technology drives efficiencies and delivers unmatched care to patients at ENTA. From an advanced Electronic Medical Records system to a user-friendly patient web portal and Phreesia digital check-in system, the practice embraces healthcare's digital transformation. Additionally, to provide convenient, on-demand access to patients, ENTA offers same-day appointments, which patients are able to schedule 24/7 via its online booking platform. Clinical locations also accommodate evening and weekend hours for added convenience.

ABOUT ENT AND ALLERGY ASSOCIATES LLP

ENT and Allergy Associates LLP (ENTA) has more than 200 physicians practicing in 42 office locations in Westchester, Putnam, Orange, Dutchess, Rockland, Nassau and Suffolk counties, as well as New York City and northern/central New Jersey. The practice sees over 80,000 patients per month. Each ENTA clinical location provides access to a full complement of services, including General Adult and Pediatric ENT and Allergy, Voice and Swallowing, Advanced Sinus and Skull Base Surgery, Facial Plastics and Reconstructive Surgery, Disorders of the Inner Ear and Dizziness, Asthma, Clinical Immunology, Diagnostic Audiology, Hearing Aid dispensing, Sleep and CT Services. ENTA has clinical

alliances with Mount Sinai Hospital, Montefiore Medical Center, Northwell Health, and a partnership with the American Cancer Society. To learn more, visit www.entandallergy.com.

ABOUT SIMONE DEVELOPMENT COMPANIES

Simone Development Companies is a full-service real estate investment company specializing in the acquisition and development of office, retail, industrial and healthcare properties in the New York tristate area. Headquartered in the Bronx, the privately held company owns and manages more than 5 million square feet of property in the Bronx, Westchester County, Queens, Long Island, New Jersey and Connecticut. The company's portfolio includes more than 100 properties and ranges from multibuilding office parks to retail and industrial space.

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