



Media Release

FOR IMMEDIATE RELEASE
May 4, 2018

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Avison Young New York investment sales team adds four top retail/office professionals

Investment sales team led by James Nelson continues to rapidly expand

New York, NY – Mitti Liebersohn, Avison Young President and Managing Director of the firm's New York City office, announced **Brent Glodowski, Willis Fries, David Lawrence** and **Henry Post** have joined the firm as retail/office investment sales professionals. **Glodowski was appointed as Director, Fries as Associate Director and Lawrence and Post as Associates** and both will be based in Avison Young's New York City office.

These four new additions serve as another component of an aggressive investment sales team growth strategy the company has been embarking on in recent weeks that includes several hires in less than two months, prominently highlighted by the recruitment of James Nelson as Principal and Head of Tri-State Investment Sales and James Kinsey as Principal and Director of Tri-State Investment Sales.

"We are thrilled to announce Brent, Willis, David and Henry as the newest members of our incredible investment sales team that has been expanding at breakneck speed," said **Liebersohn**. "It's gratifying to see the remarkable growth of our investment sales team just as Avison Young celebrates the fifth anniversary of its Tri-State operations. We look forward to seeing what they will accomplish under the leadership of James Nelson and confident our entire investment sales team will uphold Avison Young's tradition of outstanding service and commitment to our clients."

About Brent Glodowski

Glodowski brings over 10 years of commercial real estate experience to Avison Young, most recently as Principal for Kinsey Capital, where he participated in the sale of over 53,000 square feet of investment grade real estate at a price of \$83 million. He holds a Bachelor of Arts in Law and Society from the American University and a Masters in Real Estate Finance & Development from Georgetown University.

About Willis Fries

Fries joins Avison Young from Lexington Realty Trust, where he objectively analyzed complex commercial property market data, property condition reports, appraisals and environmental reports. He performed financial analysis and due diligence for acquisition of single-tenant

commercial properties and portfolios throughout the US with values ranging from \$15 to \$250 million. Fries earned a Bachelor's degree in Art History from Connecticut College and a Graduate Certificate in Real Estate Finance and Investment from the Schack Institute of Real Estate at New York University.

About David Lawrence

Lawrence joins Avison Young as an office sector specialist from Savills Studley, where he worked as an Associate in their office leasing team. Lawrence earned a Bachelor's degree in Economics, French and Francophone Studies.

About Henry Post

Post joins Avison Young after working together with James Nelson at Cushman & Wakefield, where he served as an Associate in the Investment Sales team. Before Cushman & Wakefield, Post operated Post Holdings, LLC, where he was involved with real estate investment, development and syndication. Post holds a Bachelor in Real Estate, Hospitality from Florida State University and is currently pursuing an MBA with a Real Estate Concentration, also from Florida State University.

Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its principals. Founded in 1978, the company comprises 2,600 real estate professionals in 82 offices, providing value-added, client-centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial, multi-family and hospitality properties.

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Avison Young was a winner of **Canada's Best Managed Companies** program in 2011 and requalified in 2017 to maintain its status as a Best Managed Gold Standard company

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